

**TOTTEN  GROUP**  
I N S U R A N C E

**Watts: 1-888-868-8367 (TOTTENS) Fax: 1-888-232-2205**  
**New Submissions: [hospitality@tottengroup.com](mailto:hospitality@tottengroup.com) Website [www.tottengroup.com](http://www.tottengroup.com)**

**WINERY SUPPLEMENTAL QUESTIONNAIRE**

Insured's Name and Address:

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Target Premium: \$ \_\_\_\_\_

Web site address: \_\_\_\_\_

How many years of employment does the management have in the wine industry? \_\_\_\_\_

Do you store wine for others?  Yes  No

If Yes, are you responsible for insuring the wine of others?  Yes  No

If Yes, please list your clients and the maximum value of the wine you are responsible for insuring.

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Does your Winery do any custom crush or wine manufacturing for others?  Yes  No

If Yes, please explain:

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**Liquor Liability:**

Please describe your policies on serving customers. Please comment on checking ID's, treatment of customers who appear to be intoxicated, arranging rides home, etc.

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Do you require your servers to be trained in some type of alcohol beverage intervention program such as TIPS?  Yes  No

How often do you require employees to receive training?

When hired  Annually  Every other year  None

Other, please explain.

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When a patron is refused wine is the incident documented?  Yes  No

Have your Liquor Liability insurance ever been canceled, non-renewed or declined?  Yes  No

If Yes, please explain:

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Have you ever had any Liquor Liability claims?  Yes  No

If Yes, please explain:

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Have you ever been cited for a Liquor Control Board violation?  Yes  No

If Yes, please explain:

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**Liability:**

Special Events: Does the winery host any events that bring the public on the premises including: concerts, art exhibits, theater performances, balloon rides and weddings, benefits, renting facilities for corporate meetings, auctions, and dinners, cooking classes or other events?  Yes  No

If yes, please explain including providing the annual number of special events the insured holds, the types of events and the admissions per event:

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Is there a restaurant on the premises or does the winery serve or sell any food products other than wine?  Yes  No

If Yes, please explain:

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Do you provide any lodging for the public?  Yes  No

If Yes, please describe:

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Do you allow people to come to your winery to make or bottle their own wine?  Yes  No

If, Yes, please describe:

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Any foreign sales?  Yes  No

If yes, please identify the countries, annual sales and if international coverage is desired?

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Do you utilize labor contractors?  Yes  No

If yes, please provide the name of the contractors, state whether there is signed contract between you and the contractor including a hold harmless agreement and if you are listed as an additional insured under the contractor's liability policy.

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Are Certificates of Insurance and additional insured status required from all vendors and contractors?

Yes  No

If hold harmless agreements are used please attach a copy of a typical hold harmless agreement.,

Do you participate in off-site wine festivals and/or tastings?  Yes  No

If yes, please provide details including the number attended annually the names and locations.

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Product Liability Loss History (Note: 5 years carrier loss runs required for product liability): Check here if none:

Do you re-label or repackage any products you sell including wine?  Yes  No

If yes, please provide details:

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Do you transport visitors to your winery, including rides through your vineyards?  Yes  No

If yes, please provide details:

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**Premises:**

Gross sales \$ \_\_\_\_\_

Receipts from wine consumed on-premises including tasting rooms: \$ \_\_\_\_\_

Any sales of wine direct to public, including on-premises retail and internet?  Yes  No

If yes, receipts: \$ \_\_\_\_\_

Food receipts (if any): \$ \_\_\_\_\_

Are there any non-wine products sales?  Yes  No

If yes, Non-Wine retail receipts \$ \_\_\_\_\_

## COVERAGES & LIMITS REQUIRED

APPLICANT: \_\_\_\_\_

CLASS OF COVERAGE	DEDUCTIBLE	LIMITS REQUIRED	
BUILDING	\$2,500		
CNTS (INCL. TENANTS IMPR.)	\$2,500		
ELECTRONIC EQUIPMENT (LIGHT, SOUND, ATM)	\$2,500		
CONSEQUENTIAL LOSS OF STOCK	\$2,500	\$25,000	
BUSINESS INTERRUPTION	\$2,500		
EXTRA EXPENSE	\$2,500		
RENTAL INCOME	\$2,500		
DETACHED SIGN	\$500		
SATELLITE DISH	\$500		
OFFICE EQUIPMENT FLOATER	\$2,500		
FINE ARTS FLOATER	\$2,500	\$25,000	<b>INCLUDED</b>
PROFESSIONAL FEES	\$2,500	\$25,000	<b>INCLUDED</b>
EDP EQUIPMENT & MEDIA	\$2,500	\$25,000	<b>INCLUDED</b>
NEWLY ACQUIRED OR CONSTRUCTED BUILDINGS	\$2,500	\$1,000,000	<b>FOR 90 DAYS</b>
NEWLY ACQUIRED BUSINESS PERSONAL PROP	\$2,500	\$500,000	<b>FOR 90 DAYS</b>
VALUABLE PAPERS	\$2,500	\$25,000	<b>INCLUDED</b>
ACCOUNTS RECEIVABLE	\$2,500	\$25,000	<b>INCLUDED</b>
PROPERTY IN TRANSIT	\$2,500	\$10,000	<b>INCLUDED</b>
PROPERTY OFF PREMISES	\$2,500	\$25,000	<b>INCLUDED</b>
EARTHQUAKE	3% OR \$100,000		
EARTHQUAKE	10% OR \$100,000		<b>BC/QUEBEC</b>
FLOOD	\$50,000		
SEWER BACKUP	\$2,500		
EMPLOYEE DISHONESTY – “FORM A”			
BROAD FORM MONEY & SECURITIES			
BOILER INSURANCE	\$2,500		
MECHANICAL BREAKDOWN	\$2,500		
COMMERCIAL GENERAL LIABILITY			
TENANTS LEGAL LIABILITY		\$250,000	<b>INCLUDED</b>
NON-OWNED AUTO			
MEDICAL PAYMENTS	\$0	\$10,000 PER PERSON \$10,000 PER OCCURRENCE	<b>INCLUDED</b>
PERSONAL INJURY	\$0	\$1,000,000	<b>INCLUDED</b>
ADVERTISING INJURY	\$0	\$1,000,000	<b>INCLUDED</b>
OTHER COVERAGES			